

Lisa Spantig

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January 31, 2024

Research Interests

Development Economics, Behavioral Economics, Experimental Methods

Employment

06/2021 – Assistant Professor of Experimental Economics (W1, tenure-track) and Director of AIXperiment Lab, Department of Business and Economics, RWTH Aachen University
09/2019 – Assistant Professor (Lecturer, tenured since 2023), Department of Economics, University of Essex
2017 – 2019 Laboratory Manager, MELESSA, LMU Munich
2013 – 2017 Research and Teaching Assistant, Department of Economics, LMU Munich

Education

2013 – 2018 Ph.D. in Economics, LMU Munich, *summa cum laude*
2012 – 2013 M.Sc. in Economics, Lund University
2011 – 2012 M.A. in Applied Economics, University of Houston
2007 – 2011 Diplom in Business Studies, University of Applied Sciences Regensburg
2007 – 2011 Diplôme in International Business, ESC La Rochelle





Affiliations

2020 – Essex Centre for Behavioural Science
2019 – CESifo Research Network Affiliate
2018 – 2019 Member of the Collaborative Research Center “Rationality and Competition” (TRR 190)

Research Visits

11-12/2019 Monash University, Department of Economics
05-06/2018 Norwegian School of Economics, FAIR Center
10-12/2015 University of Nottingham, Centre for Decision Research and Experimental Economics

Publications

Kubilay  Raiber  Spantig  Cahlíková  Kaaria (2023): “Can you spot a scam? Measuring and improving scam identification ability”, *Journal of Development Economics*, 165: 103147.

Huber et al. (2023): “Competition and moral behavior: A meta-analysis of 45 crowd-sourced experimental designs”, *Proceedings of the National Academy of Sciences*, 120(23): e2215572120.

Etheridge & Spantig (2022): “The gender gap in mental well-being at the onset of the Covid-19 pandemic: Evidence from the UK”, *European Economic Review*, 104114.

Czura, Englmaier, Ho & Spantig (2022): “Microfinance loan officers before and during Covid-19: Evidence from India”, *World Development*, 105812.

Spantig (2021): “Cash in Hand and Savings Decisions” *Journal of Economic Behavior & Organization*, 188: 1206-1220.
SABE/IAREP/Elsevier Best Ph.D. Student Paper Award 2018.

Kocher, Schudy & Spantig (2018): “I lie? We lie! Why? Experimental evidence on a dishonesty shift in groups” *Management Science*, 64(9): 3995-4008.

Working Papers

Czura, John & Spantig (2023): “Flexible Contract, Flexible Morale? Microcredit Design and Repayment Discipline” CESifo Working Paper 8322. Pre-registration: AEARCTR-0002355.

Deversi & Spantig (2023): “Incentive and signaling effects of bonus payments: An experiment in a company”. CESifo Working Paper 10302. Pre-registration: AEARCTR-0003931.

Czura, Englmaier, Ho & Spantig (2023): “Employee Performance and Mental Well-Being: The Mitigating Effects of Transformational Leadership during Crisis”. CESifo Working Paper 10433.

Teaching

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| Lectures | Introduction to Behavioral Economics (Bachelor, Essex): 2020, 2021, 2022, 2023, 2024 Experimental Economics (Master, Aachen): 2023 Experimental Economics (Master, Essex): 2021 Behavioral Economics II (Master, Essex): 2020 |
| Seminars | Markets and Morals (Bachelor, Aachen): 2024 Unethical Behavior (Bachelor, Aachen): 2021, 2022, 2023 Diversity in Teams and Firms: How and Why? (Master, Aachen): 2021, 2022, 2024 Behavioral Aspects of Poverty (co-teaching, Bachelor, Munich): 2016 Experimental Political Economy (co-teaching, Bachelor, Munich): 2016 |
| Classes | Public Finance and Economics, Empirical Economics I, Microeconomics I, Microeconomics II (all Bachelor, Munich) |
| Supervision | Bachelor theses (24), Master theses (6), PhD dissertations (2) |

Grants

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| 2022 | Diligentia Foundation (PI): EUR 46,950 |
| 2022 | Essex CPPE Engagement Fund (PI): GBP 1,380 |
| 2022 | Data.RWTH Data Literacy (PI): EUR 10,000 |
| 2021 | Diligentia Foundation (Co-PI): EUR 29,187 |
| 2021 | IPA Consumer Protection Research Initiative (PI): USD 62,994 |
| 2020 | IPA Peace & Recovery Program (Co-I): USD 28,600 |
| 2020 | GCRF@Essex (PI): GBP 8,178 |
| 2019 | EssexLab Seed Funding (PI): GBP 2,000 (returned due to Covid-19) |
| 2019 | Connex Fund (Co-I): EUR 3,050 |
| 2019 | LMU Junior Development Fund (PI): EUR 5,000 |
| 2017 | LMU Departmental grant for a research project (PI): EUR 6,000 |
| 2017 | Elite Network of Bavaria research grant (PI): EUR 4,000 |

Honors and Awards

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| 2024 – | Junges Kolleg, Akademie der Wissenschaften und Künste NRW (scholarship for excellent junior academics) |
| 2023 | Teaching Award, School of Business and Economics, RWTH Aachen University |
| 2022 | Publication Prize, School of Business and Economics, RWTH Aachen University |
| 2019 | Prize for the best PhD thesis in Economics at LMU Munich 2018/2019 |
| 2019 | Heinz Sauermann Award (best PhD thesis in exp. econ. at a German speaking university) |
| 2018 | SABE/IAREP/Elsevier Best Ph.D. Student Paper Award |
| 2013 – 2018 | Fellow of the Elite Network of Bavaria |
| 2011 – 2012 | Fulbright Fellow |
| earlier | Josef-Stanglmaier-Prize (outstanding first year results), Scholarships by the French region Poitou-Charents and the German-French University, Fellow of the Foundation of German Business |

Seminar Presentations

incl. scheduled

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| 2024 | Erasmus University Rotterdam, GATE-LAB Lyon |
| 2023 | Augsburg University, University of Cologne, University of East-Anglia, University of Exeter |
| 2022 | RWTH Aachen University, LMU Munich, University of Duisburg-Essen, University of Groningen, University of Cologne |
| 2021 | Tilburg University, University of Cologne, UCLouvain, LMU Munich, University of Lyon |
| 2020 | University of Essex, Universidade Nova de Lisboa (NOVAFRICA), Finance and Development Webinar (WEFIDEV), LMU Munich, ESA Junior Faculty Seminar, RWTH Aachen University, University of Oxford (CSAE) |
| 2019 | RMIT University, LMU Munich, University of Göttingen, University of Exeter, University of Düsseldorf, University of Milan (DEMM), University of Essex, WZB Berlin, LISER Luxembourg |
| 2018 | University of Copenhagen, NHH, LMU Munich (Micro Workshop), LMU Munich (Behavioral Econ) |
| 2017 | LMU Munich (Micro Workshop), TU Munich, LMU Munich (Behavioral Econ) |
| 2016 | LMU Munich (Micro Workshop) |
| 2015 | University of Nottingham (CeDEx Brown Bag) |

Conference and Workshop Presentations

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| 2023 | University of Cologne BMS Research afternoon, 2nd Workshop on Field Experiments in Economics and Business, EEA Barcelona, M-BEPS Maastricht, IMEBESS Lisbon, CEPR WEFIDEV Workshop, Finance & Development DIW Berlin |
| 2022 | IPA Researcher Gathering, Workshop on Field Experiments in Economics and Business Heilbronn, ESA Europe Bologna, EEA Milan, FUR Ghent, M-BEPS, TVSEP Conference Göttingen, Networks & Development Workshop Naples, Essex Behavioral Mini-Conference, ESSEXLab Mini-Conference |
| 2021 | EAYE Workshop 'Field Experiments and Experiments with Non-Standard Subjects', SEEDEC Bergen, Eastern Arc Experimental Social Science Workshop, GlAD Göttingen, SMYE, Norms and Image Concerns Workshop MPI Bonn, Essex Experimental Mini-Conference |
| 2020 | LSE Behavioral Political Economy Workshop (discussant) |
| 2019 | RCT Conference Monash, ANZWEE Monash, Rentree Workshop Essex, DIAL Paris, ERCM Paris, Finance & Development Workshop DIW Berlin, them Thurgau, SMYE Brussels |
| 2018 | Bavarian Micro Day Regensburg, MGSE Colloquium Munich, VfS Freiburg, EEA/ESEM Cologne, SABE/IAREP London, ESA World Berlin, ECBE Bergen (discussant), FAIR Inaugural NHH (poster), Bergen Seminar in Development Economics, Ph.D. Workshop in Economics Bergen, IMEBESS Florence, SEEDEC Wageningen, SFB-TRR190 Workshop Berlin, CSAE Conference Oxford |
| 2017 | DENeB Ph.D. Workshop, NCBE Gothenburg, Development Workshop LMU, AFE Chicago, ESA Europe Vienna, TIBER Tilburg, Ohlstadt Workshop (poster), NCDE Gothenburg, AEL Göttingen (poster), Finance & Development Workshop DIW Berlin |
| 2016 | Bavarian Micro Day Munich, EEA/ESEM Geneva, EBE Summer Meeting, WESSI NYUAD |
| 2015 | LPEX Royal Holloway, 'Coping with difficult decisions' Düsseldorf, Moral Behavior CAS Munich |

Refereeing

Journals

Economic Journal, Economica, European Economic Review, Experimental Economics, Frontiers in Behavioral Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Behavioral and Experimental Finance, Journal of Business Economics, Journal of Business Ethics, Journal of Development Studies, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of the Economic Science Association, Labor Economics, Management Science, Plos One, Review of Economics of the Household, Science Advances

Grants

National Science Center Poland

Conferences

Spring Meeting of Young Economists 2020, 2021

Other Service

2024 – Member, European Job Market for Economists (EJME) committee
2023 – 2024 Organizing Team, 30th Annual Meeting of the German Finance Association
2023 Panelist, EEA Education Committee
2022 – Mentor, Women in Economics
2022 – Academic Mentor, Foundation of German Business (Aachen-Maastricht chapter)
2021 – PhD examiner: University of Glasgow, RWTH Aachen University
2016 – 2019 Co-Founder and coordinator of the Munich Development Economics Group
2014 – 2016 Women’s Representative of the Economics Department, LMU Munich

Miscellanea

Field Work Philippines, Kenya, India, Turkey, Morocco

Experiences The World Bank (Short-Term Consultant), German Federal Foreign Office (Intern), German Embassy San José (Intern), German-Tunisian Chamber of Commerce (Intern)

Languages German (native), English (fluent), French (conversational), Spanish (conversational)