

# Lisa Spantig

## LMU Munich

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### **Research Interests**

Behavioral Economics, Development Economics, Experimental Methods

### **Education**

2013 – 2018	<u>Ph.D. in Economics</u> , <i>summa cum laude</i> , LMU Munich <i>Microfinance and Norms: Individual and Group Behavior in the Lab and in the Field</i> Completed, awaiting official certificate
2012 – 2013	M.Sc. in Economics, Lund University
2011 – 2012	M.A. in Applied Economics, University of Houston
2007 – 2011	Diplom in Business, University of Applied Sciences Regensburg
2007 – 2011	Diplôme in International Business, ESC La Rochelle

### **Employment**

2017 –	Laboratory Manager, MELESSA, LMU Munich
2013 – 2017	Research and Teaching Assistant, Department of Economics, LMU Munich

### **Research Visits**

2018	Norwegian School of Economics, FAIR Center
2015	University of Nottingham, Centre for Decision Research and Experimental Economics

### **Affiliations**

since 2019	CESifo Research Network Affiliate
since 2018	Member of the Collaborative Research Center “Rationality and Competition” (TRR 190)

### **Working Papers**

Cash in Hand and Savings Decisions of the Poor  
*SABE/IAREP/Elsevier Best Ph.D. Student Paper Award, available here*

Flexible Microcredit: Effects on Loan Repayment and Social Pressure  
*(w/ Kristina Czura & Anett John), draft available on request*

### **Publications**

I lie? We lie! Why? Experimental evidence on a dishonesty shift in groups  
*(w/ Martin Kocher & Simeon Schudy), Management Science (2018), 64(9): 3995-4008.*

### **Work in Progress**

The Effects of Information Sharing on Moral Hazard in Credit Markets - Evidence from a Randomized Evaluation in the Philippines  
*(w/ Kristina Czura & Matthias Fahn)*

Social Punishment in Social Dilemmas  
*(w/ Florian Diekert & Peter Martinsson)*

Benefits of Referrals for Prospective Employees  
*(w/ Kristina Czura, Florian Englmaier & Hoa Ho)*

Communicating Complex Incentives  
*(w/ Kristina Czura, Florian Englmaier & Hoa Ho)*

## Teaching Experience

Winter 2016	Colloquium <i>Behavioral Aspects of Poverty</i> , 3rd year B.Sc., Munich Tutorial <i>Empirical Economics</i> , 2nd year B.Sc., Munich
Summer 2016	Colloquium <i>Experimental Political Economy</i> , 3rd year B.Sc., Munich Tutorial <i>Public Finance and Economic Policy</i> , 2nd year B.Sc., Munich
Summer 2015	Tutorial <i>Microeconomics I</i> , 1st year B.Sc., Munich
Winter 2014	Tutorial <i>Microeconomics I</i> , 1st year B.Sc., Munich
Summer 2014	Tutorial <i>Microeconomics II</i> , 1st year B.Sc., Munich
Summer 2011	Tutorial <i>Introduction to Economics</i> , 1st year B.Sc., Regensburg
Winter 2011	Tutorial <i>Introduction to Economics</i> , 1st year B.Sc., Regensburg

## Grants, Scholarships, and Awards:

2019	Junior Development Fund: EUR 5,000
2018	SABE/IAREP/Elsevier Best Ph.D. Student Paper Award EEA Student Travel Grant
2017	Departmental grant for a research project: EUR 6,000 Elite Network of Bavaria research grant: EUR 4,000
2013 – 2018	Fellow of the Elite Network of Bavaria
2011 – 2012	Fulbright Fellow
2009	Josef-Stanglmaier-Prize for outstanding first year results Scholarship by the French region Poitou-Charents
2008 – 2011	Fellow of the Foundation of German Business
2008 – 2009	Scholarship by the German-French University

## Seminar & Conference Presentations

2019	University of Exeter, University of Dusseldorf, University of Milan (DEMM), University of Essex, WZB Berlin, LISER Luxemburg
2018	University of Copenhagen, Bavarian Micro Day Regensburg, MGSE Colloquium Munich, VfS Freiburg, EEA/ESEM Cologne, SABE/IAREP London, ESA World Berlin, ECBE Bergen (discussant), FAIR Inaugural NHH, FAIR Brown NHH, Bergen Seminar in Development Economics, Ph.D. Workshop in Economics Bergen, IMEBESS Florence, SEEDEC Wageningen, Micro Workshop LMU, SFB-TRR190 Workshop Berlin, CSAE Conference Oxford, Behavioral Economics Seminar LMU
2017	Micro Workshop LMU, DENeB Ph.D. Workshop, Economic Seminar TU Munich, NCBE Gothenburg, Development Workshop LMU, AFE Chicago, ESA Europe Vienna, TIBER Tilburg, Behavioral Economics Seminar LMU, Ohlstadt Workshop (poster), NCDE Gothenburg, AEL Göttingen (poster), Finance and Development Workshop DIW Berlin
2016	Bavarian Micro Day Munich, EEA/ESEM Geneva, EBE Summer Meeting, WESSI NYUAD, Micro Workshop LMU
2015	LPEX Royal Holloway, CeDEx Brown Bag Nottingham, Coping with difficult decisions workshop Düsseldorf, Moral Behavior Workshop CAS Munich

## Summer Schools

2017	16th Summer School in International and Development Economics (University of Milan)
2016	Spring School in Behavioral Economics (UC San Diego/NHH Bergen), Winter Experimental Social Sciences Institute (NYU Abu Dhabi), CEAR-CSAE Eliciting Subjective Beliefs and Risk and Time Preferences in Developing Countries (Georgia State/University of Oxford)
2015	Coping with difficult decisions (University of Bonn)
2014	Field Experiments – Topics and Methodological Approaches (LMU Munich)

### **Service to the Profession**

Refereeing German Economic Review, Journal of Economic Psychology, Management Science (3)

2016 – Co-Founder and coordinator of the Munich Development Economics Group  
2016 Co-Organizer of the Evidence-based-Economics Summer Meeting  
2014 – 2016 Women’s Representative of the Economics Department

### **Miscellanea**

Field Work Philippines: experimental, quantitative and qualitative data collection (6 months)  
Morocco: preparation of qualitative and quantitative data collection (2 weeks)  
India: initial visit of partner organization and local research team (1 week)

Other Work Experience The World Bank, Short-Term Consultant  
German Federal Foreign Office, Intern  
German Embassy San José, Intern  
German-Tunisian Chamber of Commerce, Intern

Languages German (native), English (fluent), French (conversational), Spanish (conversational)

### **References**

#### **Prof. Martin Kocher**

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Institute for Advanced Studies  
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#### **Prof. Florian Englmaier**

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#### **Prof. Bertil Tungodden**

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